

## Message Text

UNCLASSIFIED

PAGE 01 NICOSI 01096 251639Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----050307 251640Z /53

O P 251612Z APR 78  
FM AMEMBASSY NICOSIA  
TO USDOC WASHDC IMMEDIATE  
INFO SECSTATE WASHDC PRIORITY 7679  
AMEMBASSY ATHENS  
AMEMBASSY BRUSSELS

UNCLAS NICOSIA 1096

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BFOL, CY  
SUBJECT: SEMI-GOVERNMENT TENDER - SPECIAL HANDLING

REF: (A) NICOSIA 740; (B) NICOSIA 1080

1. 491/01/T011
  2. 042578
  3. D.SANDBERG
  4. 491
  5. Y - CYPRUS TELECOMMUNICATIONS AUTHORITY (CYTA)
  - 6A. REPLY TO --
  - 6B. MR. GEORGE PAPAIOANNOU, CHIEF ENGINEER
  - 6C. CYPRUS TELECOMMUNICATIONS AUTHORITY, P.O.BOX 4929, NICOSIA,  
CYPRUS
  - 6D. FURTHER TECHNICAL INFORMATION MAY BE OBTAINED ON APPLICATION  
BY TELEX, WITH CONFIRMATION IN WRITING, FROM FRANCE CABLES  
ET RADIO, TELEX 220731, 7 RUE DE QUATRE - SEPTEMBER,  
7502 PARIS, FRANCE WITH COPY TO CYTA.
  7. CONTRACT NO. 7100 REF: T.20
  8. 070778 12:00 NOON
  9. 204 9A. SEMI-GOVERNMENT ORGANIZATION
- UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NICOSI 01096 251639Z

- 10A. 99127XX - NO STATED VALUE
- B. TENDERS ARE INVITED FOR THE ENGINEERING, FURNISHING  
AND INSTALLING READY FOR OPERATION OF AN INTELSAT  
STANDARD A INTERNATIONAL SATELLITE COMMUNICATIONS EARTH  
STATION WITH TERRESTRIAL MICROWAVE RADIO NETWORK AND  
ANCILLARY EQUIPMENT FOR THE REPUBLIC OF CYPRUS. ONLY  
TENDERS FOR SUPPLY OF ALL WORKS DETAILED IN THE

SPECIFICATION MUST BE SUBMITTED. PART-SUPPLY WILL NOT BE ACCEPTED.

C. QUOTATIONS SHOULD BE EITHER IN U.S. DOLLARS OR CYPRUS POUNDS SHOWING SEPARATELY THE FOB VALUE OF EQUIPMENT, TRANSPORTATION AND INSURANCE TO SITE AND ALSO THE INSTALLATION COST AS SHOWN IN TABLE A-1 OF THE "BILL OF QUANTITIES AND PRICE BREAKDOWN" SECTION OF THE SPECIFICATION. QUOTATIONS SHOULD BE ACCOMPANIED BY 5,000 CYPRUS POUNDS BANK GUARANTEE ISSUED BY ONE OF THE BANKS ALLOWED TO OPERATE IN CYPRUS IN FAVOR OF AND PAYABLE TO CYTA WITHOUT ANY PROVISIONS OR RESTRICTIONS. A "STATEMENT OF COMPLIANCE" SHOULD ALSO BE INCLUDED WITH TENDER INDICATING DEGREE OF COMPLIANCE WITH SPECIFICATIONS. PAYMENT AND CREDIT FACILITIES PROVIDED SHOULD ALSO BE INCLUDED IN TENDERS. ALL TRANSPORTATION OF GOODS OR PERSONNEL SHALL BE EFFECTED THROUGH LIMASSOL OR LARNACA PORTS OR LARNACA INTERNATIONAL AIRPORT.

11. ONE SET TENDER DOCUMENTS AND SPECIFICATIONS AIRMAILED ON APRIL 26, 1978 TO TRADE OPPORTUNITIES SECTION, ROOM 2323, U.S. DEPARTMENT OF COMMERCE, WASHINGTON. TENDER DOCUMENTS AVAILABLE FOR FIFTY CYPRUS POUNDS (U.S. \$130.00) PER SET OF TWO.
  12. EMBASSY RECOMMENDS SPECIAL HANDLING. THIS IS LARGEST TELECOMMUNICATIONS PROJECT EVER UNDERTAKEN IN CYPRUS. VALUE IS ESTIMATED AT OVER \$5 MILLION. U.S. FIRMS AS LEADERS IN EARTH SATELLITE FIELD SHOULD BE PARTICULARLY
- UNCLASSIFIED

UNCLASSIFIED

PAGE 03 NICOSI 01096 251639Z

COMPETITIVE. WE HAVE ASSURANCES THAT THIS POSITION WILL NOT BE JEOPARDIZED BY CHOICE OF FRENCH CONSULTANCY FIRM. SUGGEST USDOC NOTIFY HARRIS CORPORATION, BELBOURNE, FLORIDA AND SCOTT LACLUSKEY, E-SYSTEMS, GARLAND DIVISION, DALLAS, TEXAS DIRECTLY. EMBASSY READY PROVIDE ADDITIONAL INFORMATION AND ALL POSSIBLE ASSISTANCE TO INTERESTED FIRMS. EMBASSY WILL DEPOST TENDER DOCUMENTS FOR SUBMITTING FIRMS AT THE AUTHORITY'S TENDER BOX IN NICOSIA ON REQUEST.

STONE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978NICOSI01096  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780176-0910  
**Format:** TEL  
**From:** NICOSIA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780420/aaaaaqgt.tel  
**Line Count:** 104  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 3a0549a8-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 NICOSIA 740, 78 NICOSIA 1080  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2859319  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SEMI-GOVERNMENT TENDER - SPECIAL HANDLING  
**TAGS:** BFOL, CY  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/3a0549a8-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014